



# Valuing Variations



## Domestic Fees

\$795 + GST per person



## International Fees

\$795 + GST per person



## Intakes

29/04/2026

07/05/2026

19/05/2026



## Campus

Dunedin

Auckland

Christchurch



## Duration

1 day



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Valuing variations is one of the biggest challenges Contractors, Contract Administrators and Engineers to contracts face.

Almost all construction and civil engineering contracts will vary from the original design and scope as the contract progresses. But how do you ensure that the valuation of the variation is fair and equitable to both the principal and the contractor? This is a practical course, based on the provisions in NZS3910, both the 2013 and 2023 versions.

## Topics include

- Brief refresher of the provisions in Section 9 of NZS3910
- Understanding what constitutes a Variation
- Defining the role of the Engineer or Contract Administration and the Contractor and their part in a Variation and its Valuation
- Refining the principles in NZS3910 behind how to Value a Variation as seen by the Engineer or Contract Administrator or Independent Certifier and the Contractor
- Practical case studies across the range of construction and civil engineering sectors including a case study negotiation

## On completion of this course participants will

- Understand the basic negotiation skills
- Prepare a proposed value of a variation
- Analyse the issues that lead to a variation
- Understand the different perspectives of the various parties to the contract
- Apply the provisions of NZS3910 in valuing variations
- Recognise that the negotiation and valuing of a variation in a positive atmosphere whilst considering the positions of all parties to the contract, is an essential part of Contract Management

## Who should attend

Any-one who is involved in valuing variations under NZS3910, specifically contractors and the "engineer" to the contract or contract administrator or independent certifier. Participants are expected to know and already understand the provisions of NZS3910.